

# SOURCE 2020

A directory of products and services for high-quality international British schools overseas



In partnership with:



www.cobis.org.uk

Working alongside the UK Department of International Trade to promote export and inward investment to global businesses.

## The Source

## Your 2020 Guide to COBIS Supporting Member Services

The Council of British International Schools (COBIS) is a membership association representing over 500 member British international schools and corporate organisations of global quality.

A fundamental aim of COBIS is to support its members through the delivery of a range of different services and to represent their interests in Britain and overseas, particularly with Government, education authorities and educational associations. COBIS is committed to advancing the aims of British schools overseas and the commercial organisations that export education resources, products and services.

The Source is a yearly publication of the directory of COBIS Supporting Members and the services they provide. This publication is just one of the ways in which we make these introductions, alongside online webinars, email campaigns, the COBIS blog and of course, our fantastic COBIS Annual Conference exhibition.

Choosing the right commercial partner for your school is an important decision and at COBIS, we hope this tool will help make your search easier.

## Please note:

The Source is provided as a service to the COBIS community. COBIS is not responsible for the accuracy of the information provided by participating organisations and users are advised to contact the company or organisation directly for further information. Inclusion in this guide does not imply endorsement by COBIS for any service, programme or activity and an organisation may not use inclusion in the guide as an endorsement of its services, products or activities.



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## **BHM Chartered Architects**

BHM Architects are one of the foremost educational specialists. We have worked for over 100 major schools and colleges at home and abroad. We design every type of building for education including Classrooms, Science Labs, Theatres, Music Schools, Boarding Houses, Dining Halls, Sports Halls and Swimming Pools

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## jestico + whiles

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## **Jestico & Whiles**

Jestico & Whiles, established in 1977, is an award winning architecture and interior design practice with offices in London and Prague. At the forefront of innovation and design excellence, the practice has won over one hundred national and international awards. The Practice has completed a wide range projects throughout Europe, India and China and has won over 100 international and national design awards. The practice works across a range of disciplines including hotels, restaurants, cinemas, museums, cultural centres, public buildings, transport, residential and education, working with both new and historic buildings. Each project shows the same careful, consistent approach with a strong commitment to design excellence and considered use of the earth's resources, across a diverse portfolio.





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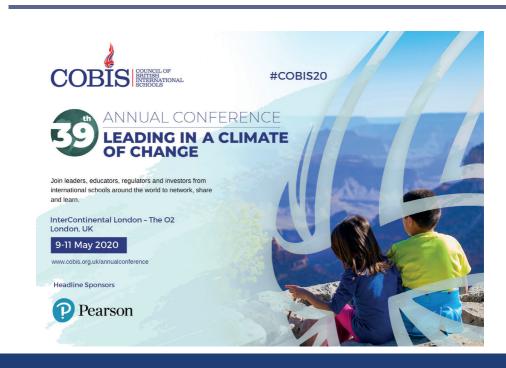
## Scott Brownrigg

Scott Brownrigg is an award winning international design practice providing architecture, masterplanning, urban design, town planning and interior design services across all major sectors.

The practice has UK offices in London, Battersea, Guildford, Cardiff and Edinburgh, and overseas offices in New York, Singapore, Hong Kong and Moscow. This together with strategic alliances in the Middle East enables the practice to serve its growing international client and project base.

Scott Brownrigg is working with independent schools in the UK and overseas on projects ranging from estate strategy development and masterplanning, to new build, remodelling and refurbishment. It has extensive primary school, secondary school, further and higher education design experience and an impressive portfolio.

The practice has a track record that spans all major UK Government school development programmes including PSPB, other EFA framework projects, BSF and earlier PFI initiatives - covering school models including UTC's, free schools, through-schools, academies, studio schools and SEN.





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## **Best Practice Network**

Best Practice Network's mission is to make a difference to children and young people internationally, by developing education leaders and teachers through quality programmes and blended learning. We are approved to deliver National Professional Qualifications for Middle and Senior Leadership, Headship and Executive Leadership, National Awards for Special Educational Needs Coordinators and Higher Level Teaching Assistant Training, we are an Initial Teacher Training provider specialising in Early Years, and deliver inspections and leadership development for schools internationally.

## Cambridge Assessment

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## **Cambridge International Examinations**

Cambridge Assessment International Education prepares school students for life, helping them develop an informed curiosity and a lasting passion for learning. We are part of the University of Cambridge. Our Cambridge Pathway gives students a clear path for educational success from age 5 to 19. Schools can shape the curriculum around how they want students to learn – with a wide range of subjects and flexible ways to offer them. It helps students discover new abilities and a wider world, and gives them the skills they need for life, so they can achieve at school, university and work.





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## Educater

Educater is a smart software solution for schools, consisting of tracking & assessment, home to school communication and electronic SEND paperwork management.

Educater fully integrates with many leading school's information management systems to reduce the time and effort required to administer assessment, SEND documentation and whole-school progress monitoring. It is accessible through both desktop and mobile devices so that information is available in any classroom setting. The system can generate a variety of documents for both internal and external use, such as EHC Plans, progress reports and letters & texts sent home, providing a one-stop-shop for school administration requirements.



Assessment that drives teaching and learning

## **Contact:**

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## **Classroom Monitor**

Wherever you are, Classroom Monitor has the flexibility to fit your local needs. That's why our community of British international schools is growing fast.

Classroom Monitor gives overseas schools a way to track progress against the English National Curriculum and any other framework you need to follow. It gives you instant data reports to meet the demands of your local and international inspectorates.

You'll find Classroom Monitor in over 30 countries because it's so adaptable. All you need is an internet connection – you can use it anywhere, any time and on any device.

As an international school, it's likely that you teach a very broad range of subjects, including native languages. All subjects can be added to Classroom Monitor for your formative assessment. You can even import summative test data from any source for tracking and analysis.



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## **GL Education**

For 40 years, GL Education has been a provider of high-guality, research-based assessments for children's education, mental health and wellbeing. We aim to provide schools with the tools to deliver personalised learning that improve attainment and ensure that every student reaches their potential: a 360 degree approach to assessment that delivers a whole student view. All of our work has a strong base of academic research supporting it. Our assessments are designed in collaboration with leading institutions including the University of Cambridge, University College London, Kings College London and the University of Nottingham. We are the UK's leading provider of formative assessments and our tests are used in schools in over 100 countries worldwide to address the challenges of admissions, benchmarking, measuring progress and working with significant numbers of FAL students.



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## **NQT Induction & Support**

The NQT Induction and Support Team is a small and friendly team, that prides itself on its good relationship with its customers, built up over many years. We provide specialist support, guidance and advice on NQT induction for over 900 NQTs each year in schools, HE colleges and academies across England and in British Overseas Schools. The team delivers a comprehensive service including an online system for schools to submit termly NOT assessments, online resources for NOTs and their tutors, termly newsletters with timely information about the induction process and much more! Our service ensures schools will be able to fulfil the statutory responsibilities for NQT Induction and only costs £225 for the first NQT and £165 for each subsequent NOT at the same school. For more information and to register your NQTs, please contact the team on 03000 421149 or email us at NOT@kent.gov.uk



## gold standard password testing

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## Password English Language Testing

Since their launch in 2008, Password tests have been used by over 250 educational institutions in 120 countries worldwide for accurate and reliable 'gold standard' English and maths assessment. Developed by world leading experts in testing and assessment in conjunction with the UK independent schools sector. Password Pupil tests are used by British independent and international schools to assess students both pre and post arrival in order to support student recruitment and admission. Password Pupil tests are aligned to international standards, simple to administer and deliver accurate results. Password partner schools benefit from a combination of high guality and easily accessible testing operated under their own brand. Test delivery, results and certificates are all securely managed online, eliminating the need to create, print and mark exam papers. Password tests are administrated by our partner schools' own staff and trusted representatives, or by the British Council, wherever and whenever required.



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## Oxford International AQA Examinations

Oxford International AQA Examinations (Oxford AQA Exams) provides high-quality international GCSEs, AS and A-level qualifications for students studying in British curriculum schools around the world. Founded upon a mission to improve educational standards around the world, we are a joint venture between AQA, the UK's largest provider of academic qualifications, and Oxford University Press, a department of the University of Oxford. Our international GCSEs, AS and A-levels are based on over 100 years of experience, academic research and best practice. Visit oxfordaqaexams.org.uk for more information, or join us on LinkedIn www.linkedin.com/company/oxfordinternational-aga-examinations.



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## Pearson

Pearson is the world's learning company and the UK's largest awarding organisation. Our mission is to help people make progress in their lives through learning. We partner with schools, universities and employers globally to offer qualifications to over 3.4 million students a year: our International GCSE and International A level gualifications are most closely aligned to the British education system and BTECs, our popular, career-focused qualifications, developed in partnership with employers, can be studied alongside academic gualifications in a broad and balanced curriculum. We provide worldclass educational content and digital services to international schools, to enable more effective teaching and personalised learning and to help learners increase their skills and employability prospects.

Follow us on Facebook @PearsonInternationalSchools.

## **RENAISSANCE**<sup>®</sup>

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## **Renaissance Learning**

At Renaissance, we provide cloud-based assessment and practice solutions to over 45,000 schools across the world. In 1986, our founders set out to enable dynamic academic practice through a digital platform, and this is still what we do today. We put learning analytics to work, saving hours of preparation and marking time and making truly personalised learning possible. We help schools to analyse students' abilities and guide high-guality instruction. From Star Assessments, providing actionable, reliable reading and maths data for students of all ages and abilities, to Accelerated Reader and Accelerated Maths to encourage independent growth, and myON, giving 24/7 access to thousands of enhanced digital books. all our products help us fulfil our mission to accelerate learning for all. Full product list: Star Assessments in reading, maths and early literacy; Accelerated Reader; Accelerated Maths; myON; Freckle for maths, ELA, social studies, and science; Schoolzilla data-driven dashboards.





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## Speech Link Multimedia Ltd

Schools use our online serviced packages, Language Link and Speech Link, to identify and support children with mild to moderate speech or language difficulties. The assessments, resources and support are designed by speech and language therapists and specialist teachers. We know that the best indicator of how a child will cope with school is their understanding and use of spoken language. The standardised assessment identifies pupils with difficulties understanding core language skills. Over 160,000 children were screened in 2017/18 using our packages. Identified pupils receive a targeted programme of interventions. The classroom strategies, small group interventions and 1-1 supplementary teaching sessions make the best use of a TA's time and expertise. Teacher engagement ratings and parent and pupil views support evidence of improvement, essential for Ofsted and the Pupil Premium. For a two week free trial, visit our website www.speechandlanguage.info, email office2@ speechlink.co.uk or phone 0333 577 0784.



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## The Day - News to open minds

The Day is a news literacy current affairs teaching resource for students from 11 to 18 years old.

We save teachers preparation time and help students to develop their critical thinking, civilised debate skills and to learn how to use information in a safe and responsible way, fighting fake news and misinformation.

Each of our daily current affairs articles is linked to the curriculum and includes a simplified version.

The Day is also mapped to the IB curriculum and has translated articles in German, French, Spanish and Italian.

We also have a junior resource for younger students from 5 years old, called The Day Explorer. The content ranges in literacy level with Reading band tags.

The Day and The Day Explorer inspire curiosity and argument. We help pupils to develop the skills and confidence to reflect, develop their own opinions and learn to express them.

The schools are invited for a free trial.



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## Wey Education plc

Wey Education is the AIM listed holding company of an educational group providing services online worldwide.

Using state of the art digital technology, Wey operates two established divisions – InterHigh, a non-selective fee paying online secondary school, established in 2005 and Academy21 a B2B division serving other educational providers, schools, local authorities and other public bodies.

With a 13 year track record, Wey is the UK's leading company in this sector and has successfully educated thousands of students over its history. Although "for profit", Wey is conscious that its services directly affect the lives of its pupils and students and therefore strives to ensure they achieve outstanding progress and outstanding results.

## **Consultancy and Professional Development**

## التميمي و مشاركوه AL TAMIMI & CO.

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## Al Tamimi & Company

Al Tamimi & Company is the largest law firm in the Middle East with 17 offices across 9 countries. The firm has unrivalled experience, having operated in the region for over 25 years. Our lawyers combine international experience and qualifications with expert regional knowledge and understanding.

We are a full-service firm, specialising in advising and supporting major international corporations, banks and financial institutions, government organisations and local, regional and international companies. Our main areas of expertise include arbitration & litigation, banking & finance, corporate & commercial, intellectual property, real estate, construction & infrastructure, and technology, media & telecommunications. Our lawyers provide quality legal advice and support to clients across all of our practice areas.





**Boarding School Specialists** 

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## **Anderson Education**

We offer free, impartial advice and guidance to families considering a UK boarding school, summer or language programme. We have visited over 350 UK boarding schools and are able to recommend schools that meets the individual needs of each child. We help the family through the process of shortlisting, arranging visists and entrance tests. Anderson Education have over 25 years' experience of working with overseas families and international students. We can help find the best school for gifted children, children with special needs: Dyslexia, Dyspraxia, ADHD, Autism and Asperger's as well as those who require English Language tuition.



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## **BlueSky Education**

BlueSky supports organisations in the education sector with staff development, professional learning, and quality assurance. BlueSky is the only ASCL Premier Partner endorsed for PM, CPD and SE and an approved partner with ISBL, a COBIS Supporting Member and a BESA member. BlueSky has proven impact in International schools with members in over 25 countries with 300,000 portfolios worldwide.

Here are a few of the unique benefits:

- A universal tool Trainees, teachers, nonacademic staff, CEOs – everyone has a portfolio
- Portability Only BlueSky can be moved from school-to-school. It's a career portfolio for life even if the school doesn't use BlueSky
- Workload 85% of school leaders report that BlueSky saves them on average 5-hours a week
- Longevity Established in 2001, our longest clients have been with us since 2006!



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## **Cambridge English Class Limited**

CLASS - Culture, Language and Academic Skills Specialists provides a bespoke service to individuals, schools and universities through specially tailored programmes. Schools and universities support include curriculum development, academic audits, INSeT/ CPD sessions and identification of suitable students and teachers. Individuals (students/parents) support include initial information sessions, school searches, tutoring and mentoring, preparation for entry tests/ interviews, advice on UCAS personal statements and educational guardianships. Founded by a Cambridge graduate with over 40 years of experience in international education, we provide a bespoke service from cradle to graduation in a manner that best suits the students and educational establishments.



Making Excellent Business Connexions

## **Connexcel Ltd**

Connexcel Ltd is an education agency with an exclusive focus on the Chinese education market. Offering comprehensive services in school consultancy, student placement and guardianship, Connexcel is uniquely positioned to assist schools looking to expand their brand within China.

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## **Consilium Education Ltd**

Consilium Education offers highly personalised advisory services to educational investors and schools for start-up, expansion and school improvement projects. We draw on the unique experience of a team of educators, who have guided the foundation and development of some of the most successful international schools in the world.

We also publish International Teacher Magazine, one of the fastest growing on-line magazines for global educators.

Our areas of expertise include start-up and expansion master planning, project feasibility studies, strategic and financial planning, digital marketing and content generation for schools, EAL support, international school governance and more.



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## **Creative Education**

Creative Education provides the training for senior leaders and consultancy services that are raising standards in thousands of schools and colleges across the UK and around the world.

We work in partnership with our clients as an extension of their internal resources. We combine unparalleled expertise with innovative thought leadership to address the critical challenges facing schools and colleges today along with offering both internal and external resources for ongoing training and staff development.

Our aim is to provide Training for everyone - We have over 300 different courses available for all members of school staff to book onto if you are visiting the UK. Or if you prefer, you can also have our high quality training delivered in-house or remotely so that more members of staff or students can benefit, choose from our library of 1900+ developed courses to base your tailored training day on.



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## Dragonfly Training

At Dragonfly we are incredibly passionate about teaching and enabling teachers to be the very best they can be. We firmly believe that the best teaching combines creativity, inspiration and passion. Therefore all our courses are designed to enthuse teachers by giving them effective teaching strategies and equipping them with relevant and up-to-date skills they can use in their classrooms the very next day.

Dragonfly provides training at COBIS conferences and in numerous COBIS schools, as well as for NABSS, IAPS, King's Group, Nord Anglia schools and Ministry of Education forums in the Middle East.



## Educational Success Partners Ltd (ESP)

ESP is an education training and consultancy provider whose team have over 10 years experience of offering services to British curriculum schools worldwide.

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## EducatorsAbroad Ltd

Worldwide school based programmes for pre and in service educators. Programmes include:

- Qualified Teacher Status (QTS) England.
- Newly Qualified Teacher (NQT) induction.
- Wisconsin USA teacher licensure.
- EA international certificate courses:
- Teaching assistants.
- School based mentors.
- Teachers, Go Abroad: licensed teachers, 4 to 8 week school experience in another cultural setting.
- Schools, host pre-service teacher education students:
  - Practicum, 2 3 week initial school placements.
  - Student teaching, 8 to 18 week final school placements.
- COBIS quality assured consultants. Providing personalised professional development worldwide for prospective and employed educators who are fluent in English since 1987.



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## **Elizabeth Gibbs**

Liz Gibbs is a national and international mathematics and school improvement consultant. She has a wealth of full-time teaching experience from nursery to year 8 pupils in the UK, over 11 years of LA school improvement experience and was one of four NWN Regional Director for the National Strategies in 2005. She runs mathematics courses overseas and works with individual international schools. Working with the CPD and senior leadership teams, she creates bespoke CPD events, delivers demonstration lessons and works with teachers. She is a published author with OUP and has written many school improvement and support documents for the national strategy and OUP. More detailed information about Liz can be found on her website, including the countries she has worked in, business clients she has worked with and current overseas courses.



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## Independent Schools Teacher Induction Panel (IStip)

Statutory Appropriate Body for Newly Qualified Teacher Induction in England.

## **Intergreat Education Group Ltd**

InterGreat Education Group (英萃教育集团) was founded in 2005 to facilitate academic progression for international students wishing to study abroad. Since then, IEG has developed and invested in numerous products and ventures, realising our strategy of establishing an online shared ecosystem of students, parents, institutions and teachers, paving an easier journey from early years to first career. We also provide tools such as online assessments, exam preparation, online tuition, and application systems, taking advantage of innovative technology to ensure success after success for our students.





discover. develop. share.

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## **IRIS Connect**

We believe that empowered, connected and confident teachers are stronger teachers and that stronger teachers nurture better outcomes for learners.

IRIS Connect exists to bridge the gap between effective professional development and classroom practice. Our video-based platform is designed to support 21st century professional learning, enabling teachers to effectively develop their practice, their collective efficacy and to maximise their impact on learning outcomes.

Our system enables teachers and educational organisations to connect, collaborate, develop and share expertise throughout the world. By using our video collaboration technologies to break down the barriers to accessing theory, modelling, and reflective activities, in a scalable and sustainable way.

95% of teachers using IRIS Connect report improvements in their practice.



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## **Karen Ardley Associates**

KAA is a dynamic, creative leadership, training and development consultancy that has successfully worked with a wide range of COBIS member schools. We design and deliver professional training and development programmes for leaders and people involved with providing or supporting learning, worldwide. Our inspirational leadership programmes and consultancy have proven success and organisational impact. Our outstanding classroom practice programmes have a direct and positive impact on student engagement and progress. Our evidenceinformed coaching programmes improve leadership and have positive impact on organisational culture and student outcomes. We work with leadership teams using quality assured psychometrics to underpin bespoke professional learning. KAA are providing executive coaching and leadership mentoring for a growing number of headteachers, principals and CEOs worldwide.

## LEXISEDUCATION

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## **Lexis Education**

Lexis Education supports teachers and schools in the implementation of language-based teaching practices that ensure their students' success in literacy and learning. With over 4,000 tutors worldwide, we are a leader in the delivery of qualified, evidencebased, train-the-trainer professional development courses. Our flagship course, Teaching ESL students in mainstream classrooms: Language in learning across the curriculum, is a a widely acclaimed piece of training which breaks down the process of teaching language to ESL/EAL students.

## Lexonik

## What is Lexonik?

Lexonik is an award-winning company based in the North East of England, working with teachers globally to raise attainment through transformational programmes and training to supercharge literacy skills. Our 'literacy at the speed of sound' programmes are unique, giving teachers and students the skills to make dramatic improvements in reading, spelling and vocabulary.

### Who is Lexonik for?

We work with teachers in schools, colleges, universities, adult training centres and prisons to provide transformational outcomes for ALL learners needing literacy support, including those who fit the dyslexia profile and those for whom English is not their first language.

Find out more about our training, teaching resources and consultancy services.





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## My School Portal . One Password, One Portal One View

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## **National Online Safety**

Award-winning provider of online safety training and resources for schools.

NOS Certified School Community Accreditation package provides a suite of courses and materials to empower senior leaders, all staff, parents and children with the knowledge to keep safe online.

## **My School Portal**

My School Portal is a secure, sophisticated platform that collates all student information and data in one place for staff, parents and guardians. It streamlines communication, increases parent/guardian engagement and saves valuable admin time. Best of all, there's no need for multiple logins and passwords. One password. One portal. One view.



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## **One World Cover**

## **Health Insurance Specialists**

We are a leading health insurance broker and consulting firm to Asia-based international schools. Throughout Asia, from China, to Southeast Asia and across to the UAE, we have been serving the needs of international schools such as yours for 15 years and our team has worked with 100+; international schools in the region. We have a proven track record of reducing insurance costs each year, consecutively for multiple years, with many of the region's largest and leading brand international schools, all whist keeping the faculty happy (yes, it is possible). We would love to bring the expertise of how this can be achieved for your school.



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## **Pupil and School Support**

Pupil and School Support are a team of highly qualified teachers who specialise in working with schools and other educational settings to help children and young people with cognition and learning difficulties progress and achieve to the best of their abilities. We support schools with;

- The development of strategic leaders of inclusion, enabling whole school improvement
- Increasing staff capacity in supporting pupils with Special Educational Needs and Disabilities (SEND)
- The promotion of inclusive provision and practice, setting aspirational targets and raising attainment
- Early identification, assessment, planning and progress reviews for pupils with cognition and learning difficulties, through small step criteria linked to the National Curriculum for English and Maths and associated teaching and learning ideas.
- The implementation of initiatives, policy and statutory procedures
- Delivery of Continuing Professional Development including online training; ranging from free short courses to more extensive training packages
- Whole school training and development related to EAL learners

COBIS



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## **School Leaders Training Limited**

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From humble beginnings in a garage in the Midlands, to supplying over 87 countries across the globe, we have been talking to educators and inventing new reasons for children to love learning for over 30 years. TTS develop innovative resources to inspire teachers and engage children. Each year we design 100's of new products. From versatile ICT products, to stimulating Early Years resources, our aim is to give every child, across the globe a reason to love learning.

#### Wayfarer Education

Wayfarer Education are the creators of the international Personal. Social. Health and Economic curriculum. We supply resources, training and consultancy in the areas of social and emotional development specific to international schools and the education of future global citizens. The iPSHE from Wayfarer Education is a curriculum designed for international students aged 11-16 studying in schools teaching through the medium of English. Lessons, resources, plans, presentations and videos are all available through our online subscription. We draw upon the best from national curricula in the areas of social and emotional learning, PSHE, interpersonal relationships and attitudinal learning, in addition to making a deliberate and concerted effort to work around the need for nation specific content. Our lessons therefore are able to be delivered wherever a school is in the world, whilst still being appropriate and engaging.



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A globally-recognised mark of quality based on high standards and rooted in school improvement.

The Patron's Accreditation and Compliance is:

- · a rigorous and supportive process which involves professional dialogue
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- tailored to your school, your students and your context
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We work with schools to help them to be the best they can be. Find out how your school can achieve this mark of excellence.

Go to **www.cobis.org.uk/accreditation**, or email **quality@cobis.org.uk**.

The whole process was a big step forward for the school. I feel we gained a lot of confidence in what we do. I feel I now know what I need to do in order to take the school forward. It was a real honour to work under the guidance of COBIS

- HEADTEACHER



Department for International Trade





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#### Audience Systems Ltd

Audience Systems is the largest UK manufacturer of retractable seating systems, also offering seating for fixed auditoria and lecture theatres. Established in 1972, we export worldwide, with representatives across the globe. Audience Systems products are known for their durability and high quality finish. Clients include the Anglo-American School, Sofia, British International School, Riyadh, GEMS Wellington Academy Silicon Oasis, Dubai, and International School of Stavanger. For schools who are looking to put fixed or retractable seating into a new building, we will work with your architect from the start to ensure that your auditorium has the very best capacity, quality and sight lines. If you want to install seating in an existing space, we can work with you directly, offering free consultancy, specification, CAD design, and visualisations. Once you've ordered your seating, we offer a dedicated project manager, experienced installation teams, and comprehensive after-sales care.



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We design and manufacture solid wood furniture and play equipment for primary schools and early years settings. Together with visionary educators, we have been creating beautiful, adaptable, and long lasting learning environments for over 50 years. All of our items are manufactured in the UK.

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#### Harlequin Floors

HARLEQUIN FLOORS: supplier of professional floors for dance, the performing arts, entertainment and display. Recognised as world leaders in advanced technology flooring for dance and performing arts, Harlequin Floors is renowned worldwide, with operations in Europe (London, Luxembourg, Berlin, Paris and Madrid), the Americas (Philadelphia, Los Angeles and Forth Worth) and Asia Pacific (Hong Kong and Sydney).



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#### S&B UK furniture for learning

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#### **Scientific and Chemical Supplies**

SciChem is a long standing supplier of science equipment and chemicals to educational establishments in over 100 countries. At SciChem, we are passionate about science education and we offer high quality, innovative curriculum-relevant products for all the science disciplines and these are supported by a comprehensive range of lab equipment that is essential in any school. Visit our dedicated website at international.scichem.com to discover our full range of science equipment and resources. Additionally, register for an account online to submit quote requests and manage your full account from order tracking to paying invoices. With an expert international team dedicated to providing a best-in-class service and a well-stocked product range that's available online, SciChem will help make your school's science budget ao further.

## LO SPACE ZERO

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TechSoft UK Ltd supply the latest Computer Aided Design / Computer Aided Manufacture (CAD/CAM) systems to primary schools, secondary schools, colleges and universities. TechSoft's own software TechSoft Design V3 (formerly 2D Design V2), TechSoft Primary V3 and TechSoft PCB V3 provides solutions for Computer Aided Design at all levels of education and beyond. The majority of U.K. secondary schools (age 11-18), as well as many schools and colleges worldwide, use TechSoft's software as their main CAD/CAM system. Linked with this, TechSoft also provide a comprehensive range of Computer Aided Manufacturing solutions from Knife Cutters and Laser Cutters to 3D Printers: CNC Embroiderv to advanced Milling Machines, etc. In addition, they design and deliver complete solutions for new or refurbished departments, providing a full range of equipment from Textiles Resources to Manual Workshop Machinery including bandsaws, circular saws, etc.





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#### **Pacific Prime Insurance Brokers**

Pacific Prime, founded over 20 years ago, is a leading global employee benefits (medical/Health, life, and Disability) and general insurance (D&O, Public Liability, Educators Liability, etc.) brokerage specialized in working within the educational sector. We represent over 180 international schools (including over 9,000 teachers) across the globe via our offices strategically located in London, Hong Kong, Shanghai, Beijing, Dubai, Bangkok, Singapore, Mexico City, and Los Angeles. Our international team of 600 colleagues speak over 25 languages to serve school management teams and their communities.





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ICT

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# 

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#### Affinity

Now with over two million users, the award-winning Affinity apps are being implemented by educational institutions all over the world thanks to their incredibly smooth, powerful and versatile capabilities. Setting the new standard in creative technology, Affinity apps are ideal for educators looking to creatively deliver the curriculum and help students bring their ideas to life. Perfect for producing everything from striking visual presentations to engaging learning resources, the apps allow both students and teachers to communicate in exciting new ways.

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## BridgeU

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#### **BridgeU**

Bridging the gap between school and the future.

BridgeU was founded to help young people around the world realise their potential, through empowering schools to provide smart, modern university and careers guidance. Features include Document Sending, Reference Writing, Admissions Insights, Smart University Matching, Career Planning, International Destinations, Performance Insights, and Results Showcasing.

Our platform manages the complex challenge of preparing and carrying out university applications, using data, intelligent tools, and streamlined task management, helping schools to prepare the students of today for the world of tomorrow.



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#### **CHQ Group Ltd**

CHQ's software modules manage school life beyond the classroom - everything from clubs, sport and bus schedules, to after-school care bookings, parents' evenings and holiday camps, all in one place. Underpinning the CHQ modules is the interface to the school management information system, accessing the essential data, together with single sign-on (SSO) authentication, the calendar and communications tools. Schools can select one or more of the seven CHQ modules to meet their needs, reducing total expenditure and the need to work with multiple suppliers:

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frog

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#### **Frog Education**

Frog technology is powering not just individual schools, but whole countries. Our technology covers all digital aspects of a school, it is wide reaching, extremely flexible and well proven.

We are helping schools with literally every aspect of their school improvement plans; whether it's assessment and improving results, communication and engaging parents or improving your school's processes by saving money and teachers time.

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We are a safeguarding company with extensive safeguarding experience at the most senior levels of the police service and in schools. MyConcern® is our simple to use, safe and secure software for recording and managing safeguarding concerns in any educational setting. MyConcern enables staff to record any safeguarding concern, safe in the knowledge that a proper record has been made and their designated safeguarding lead (DSL) has automatically been notified. It also equips the DSL to assess concerns, manage ongoing action and to collaborate with their own staff and trusted external professionals. MyConcern also has a comprehensive management information reporting capability. We integrate MyConcern with many popular MIS systems and we are proud to be an Enterprise Partner of iSAMS. We work with British International schools worldwide and our overarching goal is to protect learners and to enable them to thrive - contact us today and let us show you how!

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Planet eStream is the chosen platform for over 2,000 educational organisations globally, including many top UK independent schools. These include Sherborne Schools, Harrow School, Eton College, Dulwich College, Shrewsbury School, Charterhouse School, Marlborough College, Wellington College, Rugby School, Millfield School and many more.





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#### Pobble Education Ltd

Teachers use Pobble to plan exciting lessons, connect with classes around the world, and make moderation of writing easier. Pobble showcases over 200,000 pieces of writing, published by tens of thousands of teachers from all over the world. Pobble was started in 2013 by a group of teachers based in North Yorkshire, UK. Since then, Pobble has gained the support of prominent education leaders and bestselling authors such as Anthony Horowitz, Cressida Cowell and Michael Morpurgo. In 2018, Pobble won the BETT Award for the 'Best Classroom Aid for Learning, Teaching and Assessment'.



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#### **Scanning Pens**

Scanning Pens' portable text-to-speech reading supports have helped hundreds of thousands of students worldwide. Our award-winning ReaderPen and ExamReader are in schools across the globe, providing students the chance to become independent leaners. Why is our support so popular? Discreetly use support wherever you are due to its compact design and included earphones. Assist classroom activities with the ReaderPen's voice recorder and storage function, allowing students to review their notes at home. Expand user vocabulary with the ReaderPen's built-in dictionary. Support reading in multiple languages and a number of English accents. Sit exams without the need for a human reader using the ExamReader; improve attainment and increase student confidence. Promote an interest in reading by providing a tool for learning independence. 30-day free trials are available for the ReaderPen and ExamReader. Get in touch with geraldine@scanningpens.com to book yours now!

## smoothwall®

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#### Smoothwall

Smoothwall is a leading developer of web filtering and monitoring solutions, with a purpose to empower educational organisations to digitally safeguard the students in their care. Smoothwall solutions are both innovative and dependable. They are engineered from the ground up to address the safety and well-being of students, the deployment needs of IT and the costefficiency needs of school leaders. More than 10,000 schools, colleges and academies worldwide depend on Smoothwall's technologies to keep their students safe and their education organisations compliant. An award-winning organisation, Smoothwall now support over 4 million users and partners in more than 60 countries around the world.



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#### Texthelp

At Texthelp we believe that absolutely everyone deserves the opportunity to reach their full potential - at school, in the workplace and in later life, too. We believe there's a whole world of avid readers and fluent writers, waiting to emerge with the right tools and encouragement. We believe in digital inclusion where life stage, visual impairment, dyslexia or dis/ability aren't barriers to the online opportunities that others enjoy. Most importantly of all, we believe that everyone is entitled to the best possible learning and language support on their own personal journey – from literacy to life.



## unifrog

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Inspectorates



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#### **Unifrog Education Ltd**

Unifrog is an online platform trusted by schools around the word – including Eton College and the International School of Brussels – to help students find and apply for the best universities for them. Our powerful search tool makes it easy for students to compare every university course taught in English in the UK and Holland on factors such as average starting salary, lectures per week, applications per place, and dropout rate. The platform also helps students and counsellors with the application process – its Personal Statement and Teacher Reference tools provide best-practice guidance, and also make it easy for students and teachers to exchange feedback.

Unifrog is intuitive for students, parents and counsellors, straight forward to set up, and without equal in terms of helping schools increase access to UK universities. Please contact Greg Brown for a free no-obligation demonstration.

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Education Development Trust is one of the worlds' leading not-for-profit education companies providing a range of educational services both in the UK and internationally. Education Development Trust has an annual turnover estimated at about USD \$200 million and over 2500 staff worldwide, managing large government contracts and providing education services to both individual schools and a range of government and international organisations.

This depth of educational understanding makes Education Development Trust a uniquely qualified organisation, able to provide educational expertise and support for international schools. Education Development Trust's commitment is to education which enables individuals, institutions and communities to achieve their maximum potential.



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Legal Services



#### **Penta International**

Penta International is one of the UK's premier independent providers of management consultancy, educational monitoring, training, coaching and inspection services. Based in England, but with offices in Abu Dhabi, Dubai, Hong Kong and Buenos Aires, it supports schools, colleges, businesses and charities around the world. It has, for example, worked in the GCC region for more than 10 years. Recent projects have taken Penta staff to South America, Australia, Europe and the Far East. The company has a reputation for the highest quality work, combined with a personal approach.

See our website for further information about Penta International.

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CPOMS is a BETT award winning software application for monitoring child protection, safeguarding, SEND and a range of pastoral and welfare issues. Staff record concerns about students, which are sent immediately to the most relevant member of the school team - ensuring that students are protected, and staff have made high quality records. Working alongside a school's existing safeguarding processes, CPOMS is customised to draw lines between child protection, mental health, bullying, SEN, domestic issues and any concerns you have. CPOMS is the clear market leader, trusted by over 10000 schools in the UK and internationally – it's the glue that pulls everything together.



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#### Engage

Our accomplished Engage School Management Information System (SMIS) is designed for the unique needs of independent and international schools. Expansive functionality including admissions, marketing, academic, pastoral and financial is centralised making it simpler and intuitive for parents and teachers, while driving management at a school or group level. Featuring school specific language and terminology, versatile form and workflow building, interoperability via API and fully tracked communications. Engage - Your School Community Ecosystem.



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#### **Faria Education Group**

Faria was founded in 2006 to transition schools from paper onto a curriculum-focused learning platform. Today, Faria powers curriculum for over 10,000 schools & districts and 3 million students with a suite of 3 services. ManageBac is Faria's flagship product and the leading curriculum planning, assessment and reporting platform for IB World schools. OpenApply is an online admissions solution supporting the applicant journey from enquiry to enrolment. Atlas is a curriculum management platform enabling schools to collaboratively plan, share, and analyze their curriculum. Together with our integration partners, we offer schools a world-class software suite for meeting all their information management needs. Faria's multidisciplinary team of over 150 operates globally, across 8 offices.



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#### **Furlong Business Solutions**

Furlong is a leading supplier of tailored software solutions to independent and international schools around the world. Furlong's flagship product, SchoolBase is a powerful Management Information System which integrates seamlessly with FeeMaster, Furlong's fee-billing application.

Over 200 schools, both in the UK and overseas, use Furlong products. Furlong clients include some of the best known schools in the UK and many international schools across the globe.

Furlong was formed in 2003 by Managing Director, Howard Langley. The company focuses on the needs of independent schools providing feature-rich, intuitive software along with exceptional service and support. The software can be adapted for all sizes of school from the very large to the smaller, often highly specialised schools.





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#### InVentry

InVentry is the market leader for sign in and visitor management solutions in education and is trusted by more than 6,000 businesses in the UK. InVentry speeds up the signing in process and keeps identity information secure. The fully-equipped MIS integrated solution allows users to accurately monitor who is onsite at any one time. This removes the needs for paper-based visitor books that lead to inaccuracies and data protection concerns and the simple interface engages instantly, and includes features such as, visitor sign in and photo ID badge printing, one-click fire evacuation lists and mobile app.

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- Add new assets
- Report damaged equipment
- · Carry out health and safety compliance checks

## isams

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#### **iSAMS** Limited

iSAMS is a Management Information System (MIS) that has been designed exclusively for independent schools. We are fortunate to work with some of the most highly acclaimed schools in the world. Over 150 schools in 32 countries around the globe and 300+ UK independent schools are currently using our products and services. Some of these include Eton College, Harrow and Marlborough College as well as international schools such as Tanglin Trust, Nord Anglia schools, Bangkok Patana and many more. If you would like to know more about our products and services, we would relish the opportunity to talk with you.



Supporting teachers, inspiring learners

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#### LCP Ltd

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LCP also offer our comprehensive range of teaching resources to support teachers from EYFS to KS2. Our resources help to save time, improve quality and achieve greater learning transfer and retention.



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#### WCBS

WCBS is a trusted supplier of leading school admissions, MIS and finance software, providing integrated solutions to the independent and international education sector for over 35 years. Trusted by hundreds of schools, in more than 40 countries, WCBS provides exceptional customer service and a portfolio of tailored solutions designed to support the admissions, academic, administrative and finance departments. Through utilising the cloud-based or on-premise products that WCBS has to offer, schools can access, organise, manage and share information guickly and accurately. This saves valuable teaching and administrative time, so that schools can concentrate on what's important developing strategies for success whilst delivering outstanding education.



## EYE FILM

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Recruitment



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#### **Anthony Millard Consulting**

AMC is a leading independent education recruitment consultancy, specialising in senior leadership appointments, as well as providing strategic advice to schools and other Education organisations worldwide.

We have successfully recruited Principals, Heads, Bursars and other leadership and middle management posts for schools throughout the world, including for many COBIS members. We are highly experienced in helping schools at every stage of the recruitment process, drawing on our extensive database and networks. We can assist too with finding teachers.

We facilitate strategic planning; assure governance arrangements; carry out strategic reviews and advise on mergers and acquisitions among other services.

#### **Compass Education Consultancy**

Compass supports international schools worldwide to identify and source exceptional leadership and teaching talent. Founded in 2011, we have recruited for schools in over 50 countries, spanning continental Europe, Middle East, Asia, Africa and North & South America. In this time we have assisted many Heads, middle leaders and classroom teachers seeking to develop their careers internationally. Our experience spans new school start-ups through to more established international schools. We are also supporting members of BSME and FOBISIA.

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#### **Contact:**

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#### **Council Of International Schools**

CIS is a membership community working collaboratively to shape the future of international education. We connect educators and professionals from schools and higher education institutions as they gather at CIS events, share leading practices and learn from each other as they engage in our services.

We deliver meaningful, high quality services that enable our members to learn and improve the quality of international education: International Accreditation, Career & Recruitment, Higher Education, and Research Services. With a focus on personalized support, we gather data and share our collective knowledge to validate or disprove assumptions, indicate trends, and demonstrate effective and innovative practices.





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#### Edvectus

Edvectus provides bespoke recruitment solutions to international schools. Our unique Learning Portal offers our candidates over 500 online resources including lesson plans, cultural guides, regional videos and more so that Edvectus teachers arrive prepared to quickly flourish at your school.

Edvectus is staffed by a team of dedicated consultants, mostly ex-international teachers, possessing more than 50 years of combined experience.

Edvectus has offices around the world, giving us a worldwide reach with a local touch. Our systems are developed to recruit simultaneously around the world and for child protection, internationally.

Find out how we can work together to achieve your school's goals.



#### **Contact:**

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07718588616 www.lsceducation.com

#### LSC Education

LSC Education supports schools and education organisations world-wide to recruit exceptional leaders. Our award-winning consultants bring valuable expertise and experience to the recruitment process, and can demonstrate an impressive track record which is underpinned by our passion for education. Our consultants have appointed leaders to a wide range of education posts, for a broad spectrum of schools and education organisations globally. We recognise that every setting is unique and aim to successfully appoint leaders who can add significant value to every organisation. We are highly networked in the UK and international education sectors and we make it our business to know who is interested in new opportunities and where new opportunities are arising. Our focus is not purely on supporting our clients with their recruitment process; we are similarly dedicated to supporting our candidates throughout their leadership careers.



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#### m2r Education

Established in 2001, m2r Education is a multi-award winning UK based firm offering a quality and ethical recruitment service to organisations within the COBIS family. We work not only with international schools but also with Supporting Member organisations, so if you need to recruit, contact us!

International school recruitment: We cover all roles and subjects and follow a strict safeguarding policy.

COBIS Supporting Member recruitment: With our years of experience covering all manner of roles, we can help with any vacancy you have, from sales, to IT, finance, etc.

We are keen to develop long lasting relationships, you will always see us at the COBIS conference and hopefully when we visit you as well! Our service is very thorough, our awards, DIT recognition and references are testament to our diligence. We were also COBIS Supporting Member of the Year 2019 runners up too. Through strategic partnerships we can also offer discounted document attestation, visa & relocation services. These help with staff retention and offer an excellent candidate experience. Contact us for more details on any of the above.



#### **REESON Education**

REESON Education, a premier teaching recruitment agency. Established in 2006 by experienced teachers, education professionals, and recruitment specialists, we have built our business on our core values of honesty, integrity and excellence.

#### **Contact:**

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#### **RSAcademics**

Founded in 2002, RSAcademics has worked with over 700 schools in the UK and worldwide, and specialises in school leadership appointments, strategic consultancy, marketing, admissions and fundraising. We help schools with the search and selection of CEOs, Heads, Deputy Heads, Bursars/ Finance Directors, Directors of External Relations and Directors of Marketing and Admissions. At RSAcademics, we are experts at finding outstanding leaders and matching their talents and skills with the needs and culture of each school. We support schools in strategic planning, marketing reviews, research, governance, leadership development and fundraising. Our SchoolPulse® online surveys are used by schools across the world to assess stakeholder perceptions.





#### **Contact:**

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01954 231130 www.searchassociates.com

#### **Search Associates**

Search Associates is a leading global recruitment consultancy specialising in the needs of international schools and of people wanting to work in them. Over the last 30 years we have helped over 40,000 school leaders, teachers, counsellors and librarians to find jobs in top international schools worldwide. Working in a close-knit team of over 20 associates and consultants, all of us with substantial leadership experience in international education, we offer a range of high-calibre recruitment and consultancy services. Every year we run 14 job fairs around the world, including two in London which attract many candidates with UK experience, and our user-friendly database of many thousands of pre-screened candidates is accessible directly by our member schools. David Cope is the group's senior adviser for British international schools, and Heads or Board members of COBIS schools are welcome to contact David at any time to discuss their recruitment or consultancy needs.



#### Searchality

Searchality helps international schools to hire great teachers, school leaders, and specialists globally.

A simple low annual fee. No hiring fees. No per candidate fees.

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Teach Away is a mission-driven education company committed to connecting the world's best schools with the world's best educators, and empowering those teachers with life-changing career opportunities. We are a global leader in international teacher recruitment and teacher certification, and home to the largest online community of international educators worldwide. We believe there's one critical factor to student success that will never change: the power of a great teacher.





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## Teachers International Consultancy (TIC) Ltd

TIC Recruitment provides a personalised, reliable, and responsive recruitment service tailored specifically to international schools, teachers and leaders worldwide. We have over 30 years experience in these schools and our Director is an ex-international school Headteacher. We are true specialists in teacher and school leader recruitment. We provide a bespoke service and have a great track record of filing vacancies with high quality candidates. We have worked with COBIS schools for more than ten years.

#### Teaching Abroad Direct LTD

Teaching Abroad Direct is an international recruitment agency that exclusively works with international schools outside of the UK. Working from our offices in Central London we provide British trained teachers to some of the most demanding international schools around the world, most of which follow a British style or IB curriculum.

We provide teachers from Early Years, across the Primary age range and also subject specific Secondary teachers for KS3,4 & A Level.

Whether you require assistance with a last minute single vacancy or a fully managed recruitment process we provide recruitment solutions for almost any circumstance.

### Teaching Abroad

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0203 194 3000 www.tes.com/for-schools

#### Tes

At Tes we believe in the power of great teaching. We're an education business, here to help senior leaders in schools, just like yours, to attract, train and empower the teachers and staff you need for your school to achieve great pupil outcomes. We've a rich heritage in connecting schools and teachers. For more than 100 years we've supported educators to inspire generations of pupils. Fast forward to today and our innovative, digital tools and services are now helping school leaders, like you, in schools all across the world. From helping you to recruit the right permanent and supply staff, to training your current team and giving your teachers access to quality, curriculumlinked resources and the latest education news, analysis and research, we can provide all the support you need. No matter what challenges your school may face, you'll find us by your side.





#### The International Teaching Partnership

The International Teaching Partnership is a specialist international teacher recruitment business that delivers workforce solutions to the world's international schools.

We understand that every school has its own individual needs and as a boutique agency, we provide a tailor-made solution to each school. Our expert consultants connect with the best teachers in the international market to source the best teachers for our schools' vacancies.

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#### **Utmost Corporate Solutions**

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We match the needs of reputable overseas schools with high quality teachers with proven ability to fully engage their pupils.



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Richard Gaskell enquiries@iscresearch.com Brunel House Faringdon Business Centre Volunteer Way Faringdon Oxfordshire SN7 7YR United Kingdom

#### **ISC Research**

ISC Research is the leading provider of data and intelligence on the world's English-medium K-12 international schools market. ISC Research has been collecting market intelligence and data on international schools throughout the world for over twenty years. It produces the most comprehensive, up-to-date and objective research on the market today, including primary source data and intelligence. ISC Research products and services guide schools with their growth plans, advise investors for new school development, inform educators and suppliers supporting the market, and support universities when engaging with international schools. More information is available at www.iscresearch.com

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# Annual Conference Shoulder Courses London | May 2020

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#### **European Study Tours Ltd**

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We can provide opportunities for curriculum-linked learning outside the classroom, particularly at KS4 and KS5. Our aim is to encourage your students in their academic achievement and career development and to offer them a memorable and enjoyable experience!



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#### **Future Learning**

Future Learning (FL) is an Eaquals accredited English Language School located in Dublin, Ireland.

Each year FL works with almost 6,000 international students, offering school tours (known as mini-stays) to different locations around Ireland. We provide everything including transfers, lessons, activities, excursions, accommodation (residential and home stay) and meals. We also offer company visits and guest speakers upon request.

FL has taken the industry by storm over the past few years and has shown innovation like no other school. We are a technology-enhanced, project based school specialising in teaching through digital media projects which involve a strong focus on collaboration and Intercultural skills. Many of our visiting students have excellent language skills already and also request to take part in projects with local students when they are here in Ireland.

Our most popular nationalities are Spanish, French, Italian, Austrian, Finnish and Chinese. Contact us today for more information.



#### **Contact:**

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#### **Global Edventure Travel Ltd**

Global Edventure Travel (GET). A leading destination management company for international schools. Offering a range of trips worldwide with an educational and adventurous theme. Our own Edventure Camp in Oman provides an excellent outdoor setting overlooking the Arabian Sea, offering a range of activities for all ages, making us a leader in activity camps in the Middle East.

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#### **Les Elfes International**

Since 1987, Les Elfes has been running ski- & field trips for the international school community. Each year, we welcome over 150 schools from all over the world to our campuses in Verbier, La Tzoumaz and Crans-Montana in Switzerland. We have a portfolio of different carefully designed programs, which ensure enriching 'out-of classroom' experiences.

#### Ski Trips

From December to April, we organize ski trips to our prestigious Swiss resorts in Verbier, La Tzoumaz and Crans-Montana. All ski trips are fully supervised and guided with professional staff and instructors from the moment the school arrives at the airport of destination. All staff is fully trained and accredited by professional ski schools in order to give the best quality of lessons to students.

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From May to October, Les Elfes offers 7 different field trips to its privately-owned campus. Our portfolio ranges from our classical Les Elfes programs to Wilderness trips, cultural excursions, and bespoke programs tailored to your school's needs.



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#### **Oxford Royale Academy**

Oxford Royale Academy, known as ORA, is a British company with a passion for international education. We are based in the city of Oxford, and have a superb track record in the delivery of school trips for groups from around the world.

Why choose ORA?

- An extensive range of over 45 study options
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# 77



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Snowtraxx International is specialist school ski tour operator providing fully comprehensive packages for British International Schools. We have a range of excellent resorts and accommodation across Europe.

- We operate our own British ski school across our resorts, offering small class sizes allowing us to focus on safety and learning
- We have a team of British resort staff who offer a high level of service
- Many of our hotels are ski in/out providing easy access to the slope
- We can incorporate a cultural excursion into your trip to include a city visit or trip to an historic location
- We have been working with top British International schools since 2007



#### **Contact:**

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#### World Challenge

For 27 years World Challenge has been at the forefront of devising educational expedition programmes which teach life skills and expand minds outside the classroom walls. Our expeditions enable students to become successful learners, confident individuals, and responsible global citizens. World Challenge is the world's largest provider of school expeditions, working with about 800 schools worldwide. We have offices in the UK, Dubai, Boston, Hong Kong, South Africa and Melbourne, and offer a range of 45 destinations. Our programmes are fully aligned to the ethos of the International Baccalaureate and offer a springboard for fulfilling the Creativity, Action and Service of the IB Diploma Programme.





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#### GFORCE

GFORCE by Gymphlex is an innovative way to create your own bespoke teamwear. GFORCE develops, designs, and manufactures custom-made garments for Schools, Colleges, Universities and Clubs that require high quality sportswear – utilising the latest technical fabrics and designs to make a truly unique kit. Our latest 'Signature' service offers schools the option of full customisation - incorporating school name, logos and brand identity throughout the entire garment - creating unique, self branded teamwear. GFORCE Signature will create self branded garment labels including neck tape, neck labels and side labels to create a fully, self-branded sports collection for your school. With a passion for sport, GFORCE prides itself in knowing how important it is to deliver high quality, affordable, multi-sport apparel with low order guantities and guick turn around times.

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#### Guangzhou Collegepro Co. Ltd

Collegepro was established in 2009. For many years, we have been providing high quality customized uniforms (formal uniform, PE uniform, Sports uniform and Swimming uniform) and service for over 120 international schools in China and Australia, Japan, Korea, England, and the UAE. Our head office is in Guangzhou, we have our own factories and design team. We are tremendously proud of our team, many of whom have been with us since opening. Our vision is to become the best sports uniform solution provider for international schools across Asia. Currently we are providing high-end uniforms for international schools including Guangzhou American International School, ISA International School, Hong Kong International School, Harrow Beijing, Beijing ISA International School, Nanjing International School, Dulwich College, Basis International School Guangzhou, Kings College, etc.



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Beyond an encyclopaedic knowledge of garments and suppliers, reliable door-to-door shipping is a principle skill here.

We can supply to resell locally or we can supply your parents directly.

The hard sell is not our style. Conscientious service is. Do please call any time.

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Securitas is highly specialized in education and runs security programmes in schools and universities internationally. The success of Securitas security programmes comes from leveraging global knowledge to the local experience and by embedding knowhow with technology and people. It all starts with a thorough risk assessment conducted at the school, followed by a workshop where the school SLT and Securitas team design the security programme needed in the specific school. The security programme includes different modules, namely a team of security professionals specialised in education, electronic security systems, a security awareness programme, reporting tools and methodology. The security programme provided is bespoke to the specific needs of the school and dynamic, as the programme evolves and develops with the school's operational needs.





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#### 7billionideas

7billionideas' mission is to promote curiosity, creativity and innovation in students. We believe that an entrepreneurial mindset helps learners achieve more and aim to unlock their entrepreneurial DNA. We do this through our educational services, which include: bespoke competitions, business and entrepreneurial courses, conferences and summer camps.

#### Alps

Alps is the leading post-16 training and data provider for schools in England and Wales; and we have a growing international presence. We provide value added analysis at A Level, AS Level, vocational courses and the IB in the sixth form and allied with our interactive on-line monitoring platform 'Connect', we provide the tools to enable schools to improve their outcomes in the sixth form. We work with over 1,600 schools and a range of groups, including Local Authorities, Multi Academy Trusts, Independent School Trusts, and large International school chains. Our support for schools is enhanced by a team of expert educational consultants, providing bespoke training for teachers and leaders across the sector.

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# Cambridge Immerse

Cambridge Immerse is a unique two-week residential academic programme with a diverse and enriching curriculum, designed for 15-18 year old students – providing a taster of what it's like to study a subject at university level. Academic sessions are designed and taught by current Oxford and Cambridge University tutors in an optimal learning environment that stimulates academic enquiry. The programme takes place in Cambridge University's most beautiful, centrally located colleges. Within the college's historic walls, we pride ourselves on providing unique experiences of leadership and academic excellence through a truly inspirational programme.

# CEM Centre for Evaluation & Monitoring

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+44 191 3344223 www.cem.org

#### **Centre for Evaluation & Monitoring (CEM)**

The Centre for Evaluation & Monitoring (CEM) provides computer-adaptive standardised assessment and monitoring systems for use with learners aged between 3 and 19.

CEM is an education research and assessment department at Durham University, England. The fundamental aim of our work is to help improve teaching and learning by giving educators information that informs or validates their judgment about the abilities and progress of their learners.

Our assessments are used in over 70 countries around the world to baseline ability and provide indicators of learner potential and progress.





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#### **CENTURY Tech**

CENTURY is a cloud-based platform built by the best engineers, scientists and teachers to improve learning outcomes and reduce teacher workload. Students access learning materials on the CENTURY platform and data on their progress, achievement and areas for improvement are then fed back to their teachers. It uses artificial intelligence (AI) technology, cognitive neuroscience and big data insights to provide students with a personalised learning experience, while also saving teachers time by automating marking and providing them with the data they need at the click of a button.

# FlashAcademy<sup>®</sup>

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#### **FlashAcademy**®

FlashAcademy<sup>®</sup> is an award-winning platform, helping pupils with their language skills. Whether this is for EFL pupils learning English or additional support for MFL students, FlashAcademy® helps make language accessible to all pupils.The platform accelerates language acquisition through curriculum-mapped lessons, challenges and games which simultaneously teach and test pupils. The platform can be used on smartphone, tablet and PC and all progress is monitored through a comprehensive teacher dashboard. "It is having a tremendous impact for our pupils – it has truly revolutionised my department." -Hollie O'Sullivan, the Head of EAL, at Great Barr Academy



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#### **Future Foundations Training Ltd**

Future Foundations is a UK-based award winning training organisation committed to inspiring young people to achieve their full potential and become leaders in their lives so they can contribute their skills, talents and passion to society. Our youth training programmes focus on developing social leaders by nurturing young people's future world of work skills and character. We deliver training for individual schools, students and teachers. We also work closely with government, private sector and third sector organisations to deliver a range of youth leadership programmes. We can deliver training either onsite at schools or students and teachers can apply to attend our global leadership conferences. Please visit our website for our latest events and programmes.



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#### **High Performance Learning Ltd**

High Performance Learning (HPL) works with schools to embed the HPL philosophy where every student is seen as a potential high performer. Its unique teaching and learning framework systematically recalibrates the school and enables students to develop the cognitive skills, values, attitudes and attributes needed for high academic performance and lifetime success. HPL offers a range of programmes to enable schools at any starting point to begin their journey towards being an HPL school. The HPL World Class School Award recognises the very best schools in the world and is designed for those at the forefront of educational thinking.



# 

#### **Contact:**

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01903 872849 www.learningperformance.com

#### Learning Performance Training Ltd

Since 1992 Learning Performance has supported schools and students with practical, engaging and motivational workshops aimed at raising achievement and inspiring a love of learning. We offer one day workshops covering Study Skills, Resilience and Lifelong Learning or Whole School Approach Packages designed exclusively for your school. We work with all types of schools throughout the UK, Europe and Internationally.

Our key aim is to develop successful, independent and resilient learners.

So let's chat, design your workshop and you and your students can celebrate the results!

#### Lindamood-Bell Learning Processes



#### **Contact:**

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+44 207 727 0660 www.lindamoodbell.co.uk Lindamood-Bell is dedicated to helping children and adults learn to their potential. In order to be a proficient learner, in any subject, it is critical that an individual is able to efficiently process information, either by reading or listening. Our research-validated programmes address the underlying skills necessary for independence and self-correction. For nearly 30 years, our intensive, one-to-one, process-based instruction, based on the individual's learning needs, has been used to strengthen the sensory-cognitive functions needed for reading and comprehension.

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#### **Oxford Summer Courses**

The founding principles for Oxford Summer Courses are simple. An honest and authentic taste of Oxford education, Oxford living and Oxford culture, all served up by Oxford insiders. Sharing an exceptional and authentic education with the world, we believe that cultural and educational experiences go hand in hand. We offer immersive 2 and 4 week academic summer courses for students aged 9-12, 13-15, 16-17 and 18-24, who wish to participate in an unforgettable university experience taught by expert tutors at Oxford University, Cambridge University, Stanford, London or Singapore (NUS). For our 9-12-year-old students, they will stay and study at renowned British boarding schools, Wycombe Abbey and Cheltenham Ladies College.



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#### **Passare Consultancy**

Passare Consultancy provide educational services for teachers and students. This includes staff CPD training, educational resources, consultancy, motivational speaking and student conferences. Using the latest psychological research and techniques, all services are designed to maximise outcomes and behaviour change in difficult situations. CPD and resources are centred on cognitive change, stress, anxiety, motivation, willpower and resilience for teachers and students to cope with the demands of 21st century education. Passare Consultancy is led by Martyn Stewart (CPsychol) whose work in the field of education has led to him achieving chartered psychologist status with the British Psychological Society, which is recognition of the highest psychological knowledge and expertise.



#### **Bestie U**

BestieU is an S2B2C overseas universities application and management platform, dedicatedly designed by Nanjing BU Technology for international schools in China. With over 100,000 successful university enrollment cases analysed and stored in the system, BestieU integrates AI and big data technologies with overseas university admission processes, to bring a one-stop and easy solution to applicants and school tutors.



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#### ITEPS (International Teacher Education For Primary Schools)

ITEps, International Teacher Education for primary schools, is the first full bachelor programme which trains students as teachers in international schools. ITEps is carried out by a consortium of two universities: University of South-Eastern Norway and NHL Stenden University. We want to train new teachers who perform exceptionally as international school teachers and combine their careers with adventure and travel. The consortium would like to cooperate with international schools. We are particularly looking for partner schools to provide teaching practice and classroom experience. Per September 2018 NHL Stenden University started also ITEss (International Teacher Education for secondary schools).



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#### The University Guy

David Hawkins is an experienced college and university guidance counselor with expertise in a wide range of international university admissions systems, and now works as a private counselor for students. Known as 'The University Guy', he holds membership of the International Association for College Admissions Counseling, serves on a committee for the Council of International Schools and is the only member of the US Independent Educational Consultants Association based in England. These professional organisations are the gold standard in international university advising. He also serves on Unifrog's advisor board. and the counselor board for IE University, Madrid. David maintains close relationships with many COBIS. HMC and GSA schools where he delivers talks, workshops and one-on-one consultations, and is delighted to be recommended to families by many schools to work with their students as an international applications specialist.



#### **University of Bath**

The University of Bath offers a range of undergraduate, postgraduate and doctoral studies across three faculties (Humanities and Social Sciences, Science, Engineering and Design) and the School of Management. The university holds a number of prestigious rankings including being ranked 6th in the UK by the Guardian University Guide 2020.

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#### University of Buckingham

In 2002 the first PGCE course at the University of Buckingham was launched. There were just 12 teachers on the course. This year, with over 1000 teachers studying with us, we are one of the largest providers of in-school teacher training and leadership courses in the UK. All of our courses, from the PGCE to the MEd in Educational Leadership and the EdD, focus on the practical application of educational theory. Our aim is to improve the craft of teaching and leading in schools, and our courses provide frameworks for studying 'on-the-job'.

#### **University of Derby Online Learning**

The University of Derby Online Learning (UDOL) is the thriving online learning division of the University of Derby and one of the UK's leading providers of online education.

We aim to inspire people to achieve more and to realise their academic ambitions through offering high quality, value for money study options with a learneroriented approach that is always personal.

As the thriving online learning division of the university, UDOL is dedicated to providing structured and supported online learning degree courses, professional courses and CPD opportunities to people around the world who require more flexible study options.

By combining the best quality university teaching and the latest online delivery techniques, our learners can expect their studies to be stimulating, rich and rewarding. In addition, our support and guidance service ensures learners are able to get the very best out of their studies, no matter their location or situation.



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#### **Finalsite**

Finalsite empowers schools and universities to be exceptional. The company's marketing and communications platform and consulting services transform how schools engage with community members, recruit students and staff, and fundraise; while managing the complex requirements around data privacy, accessibility, hosting and security. Finalsite products and services include award-winning website designs, a robust content management system, innovative inbound marketing tools, data integration, training, support and marketing consulting. Used by over 5.000 schools and with a 95% retention rate year-over-year, Finalsite is the choice of more than 600 NAIS member schools and hundreds of school districts in the U.S., and international schools and universities in 75 countries around the world. Finalsite is headquartered in Glastonbury, CT with offices throughout the US, as well as in London, Berlin, and Hong Kong. For more information, please visit www.finalsite.com



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#### **Firefly Learning**

Firefly is the essential foundation for powering today's modern learning experience. Firefly's Modern Learning Experience Platform liberates teachers to innovate for greater impact in the classroom and beyond, while empowering leaders with holistic visibility to drive a transformational modern learning strategy for the entire school Community. Recognising no two schools or classrooms are ever the same, Firefly fits your school's unique culture and frees every teacher to guide and adapt the learning journey in their own way. With Firefly, you engage your whole school community - teachers, students, parents, administrators - with curated, personalised content to keep everyone informed and aligned on the student's holistic school experience. You can go even further with Firefly, tracking learning experiences over time and across all learning spaces to gain visibility into what's working and know what to change and when - so each student reaches their full potential.





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#### **Interactive Schools**

#### WEBSITES CREATIVE SOCIAL ANALYTICS TRAINING

We fill the intersection between Art and Science. We call it WONDER. We put users first, and craft incredible immersive experiences - balancing creative magic, measurable engagement, and tangible impact. We value usefulness, aesthetics and imagination. We ignore technological enthusiasm that leads to irrelevance. Decisions are grounded in rational methodology, data insight, and a sprinkling of fairy dust. Not blind convention, nor whim! We believe every school is unique. Let us tell your story.....informed by data, transformed by tech, led by humans.



#### **Learning Ladders**

Learning Ladders is the new way that schools connect teaching and learning in school and at home. Our vision is a world where every learner is scaffolded in class and at home by informed adults, and those adults have all the tools they need at their fingertips.

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#### **Piota Apps**

Upgrade your school communications and save time and money with a school app. If you're currently using a mix of email, website, social media, texts, paper, intranet or portal, but parents still feel out of touch, an app could be the answer. It streamlines everything into one branded place, instantly accessible on their phones, with notifications to alert them to news and updates. Get in touch for a free trial.

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